



Road pricing: a new perspective

Acceptability, tolling strategies, communication

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We all agree: scarcity of resources (space and public finance), environmental damages, congestion: "a new age" is needed for managing the transport system toward a long term better efficiency: ROAD PRICING is one way.

WE ALL AGREE **HERE**... But on the street , in your neighborhood ?

Experiences of « misunderstandings » : Lyon TEO (Urban), Toulouse Roques (Urban) or Bahnhof 21 (on something different right: large infra. project)

Key LET-Univ. Lyon papers on this issue:

- ✓ RAUX, C, SOUCHE, S, CROISSANT, Y., 2009, How fair is pricing to be? An empirical study, Public Choice, vol. 139, 1, pp.227-240.
- ✓ RAUX, C., SOUCHE, S., 2004, <u>The acceptability of urban road pricing</u>: a theoretical analysis applied to experience in Lyon, Journal of Transport Economics and Policy, (38), Part 2, pp.191-216, may
- ✓ PATS Project, DG TREN, European Commission
- ✓ A. Bonnafous, "Public Economics for Infrastructures in PPP's", WCTR, 2010





Acceptability of tolling system is linked with equity issues / redistribution issues to be taken into account (Baumol, Oates, 1988; Rietveld and Verhoef, 1998; Souche, Raux, 2001 Litman (1997)):

- Territorial equity or "liberty principles" (access right; « droit au transport » in French Law)
- Horizontal equity ("equality of chances" / polluting-paying; pigouvian taxation): very important in road pricing
 - One result (Souche, Raux, 2011, p. 6): road pricing and quality of services: seems to increase acceptability
- Vertical equity ("difference principle"; incomes inequalities to be taken into account:
 « maximim » (J. Rawls): gasoline taxation can be regressive in rural areas / progressive in rich urban areas; Public transport spending /alternatives in low incomes regions are important

ACCEPTABILITY of ROAD PRICING: a balance between these three types of equity and efficiency criteria





Strategy recommendation for tolling strategies

- Maybe starting with a tolling strategy based on both horizontal equity (increase in quality of services then maybe polluting-paying logic) and efficiency!
- Always conflict between efficiency and vertical equity and territorial Equity: fine tuning needed!
- Think maybe efficiency and equity together: reinforcement in positive way but also in a negative way: be careful: think more (micro-payment, packages, bundle, ...)!
- Think maybe transport club group with a "Transport Funds": not mode by mode but for the
 Transport club good in a whole (spillover of the Transport Funds) and with improvement of the
 quality of service!





CONCLUSION: acceptability can change in time!

- □ Increase in acceptability observed for limited environmental "pricing" (CO² emission display on products in France)
- □ Decrease in acceptability: can be observed too! France: very interesting example: how to reduce acceptability of motorway tolling!
- ⇒ Privatization in 2006 of French motorways (14,8 billion Euros); Before : quite good acceptance of motorway pricing
- ⇒ Since this time: pricing increase in prices: +2,24% in February 2011; + 0,5% in 2010; + 3 % in 2009; 23,40 € for 300 km in car (Lyon-Montpellier); No public enforcement on where this Toll increase will apply on the network; Competition between O-D links (expensive for "captives"!)
- ⇒ « Misunderstandings » State Motorway Cies : they will reduce investment if « tax on use of public domain (State wants to triple it) » is increased. Increase in Land use Tax paid by motorways Cies for financing InterCitys SNCF trains!





- ⇒ Decline in traffic (in 2008-2009); poor people, students self-exclusion; Trucks: -8,5% below its 2007 level): transfer of traffic to more unsecure roads, people are in a bad mood: rest areas expensive (« lock in »!): 5% of rest areas turnover to Motorway
 Cies; 75 cents for 50 liters full tanks.
- ⇒ Automatic tolling barrier (costs : ~ 11 000 € / year) versus ~ 240 000 € if 24h/24h managed by employees = automatization in progress : Since 2006 : 11,6 % employees in Motorways Cies !

DECLINE in ACCEPTABILITY CAN BE EXPERIENCED ;-)

