

6th Conference on Applied Infrastructure Research  
October 6, 2007, Berlin

***The Economics of Vehicle Emission Standards***  
**Overview and Application to Europe**

**Carl-Friedrich Elmer**

Berlin University of Technology  
Workgroup for Infrastructure Policy



*Contact: [cae@wip.tu-berlin.de](mailto:cae@wip.tu-berlin.de)*

# Agenda

---

## Introduction

## Economic Rationale of Vehicle Emission Standards

## Assessment Criteria

## General Properties

## Specific Issues of Implementation

## Situation and Perspectives for Europe

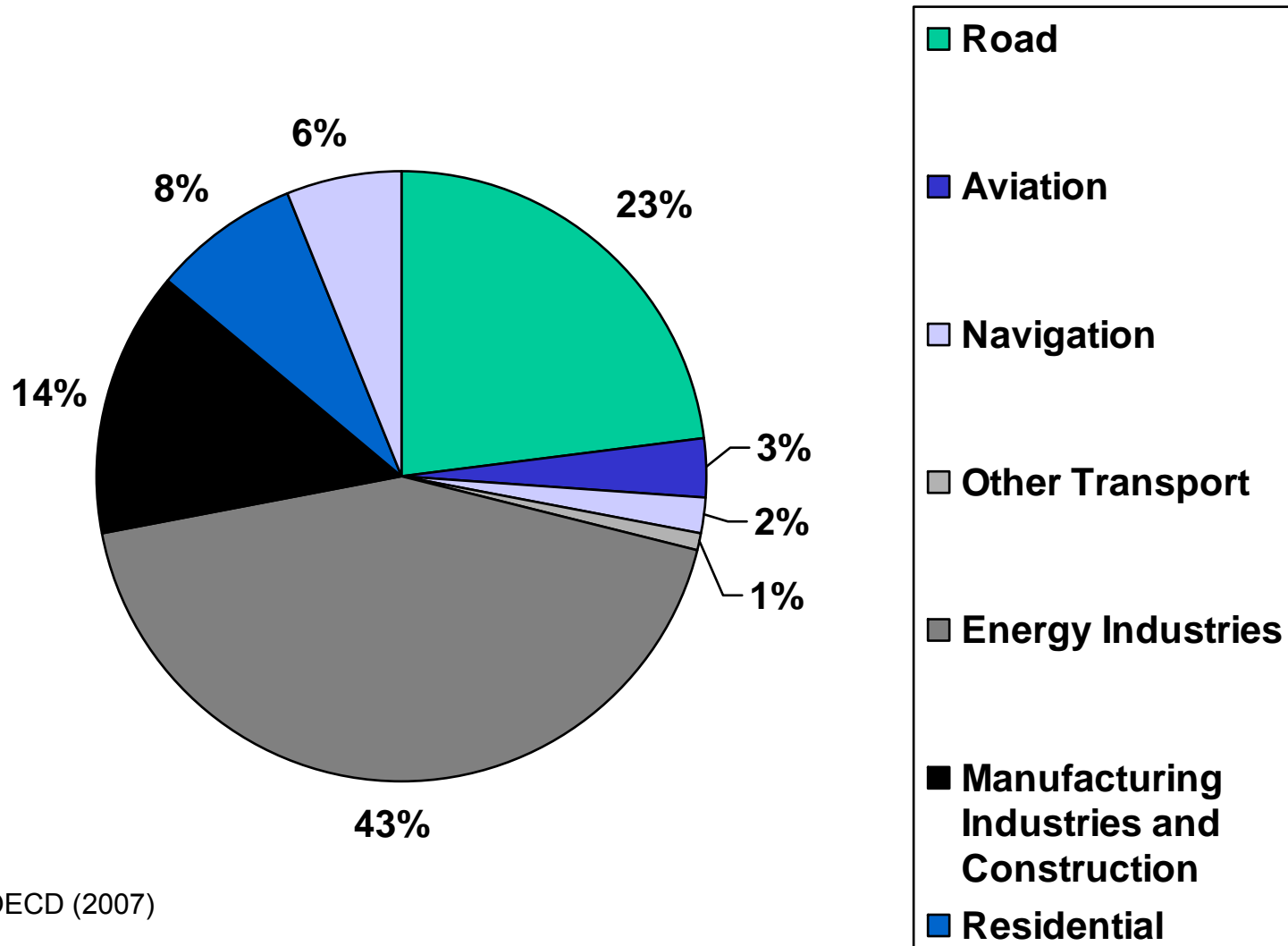
## Conclusion

# Introduction

---

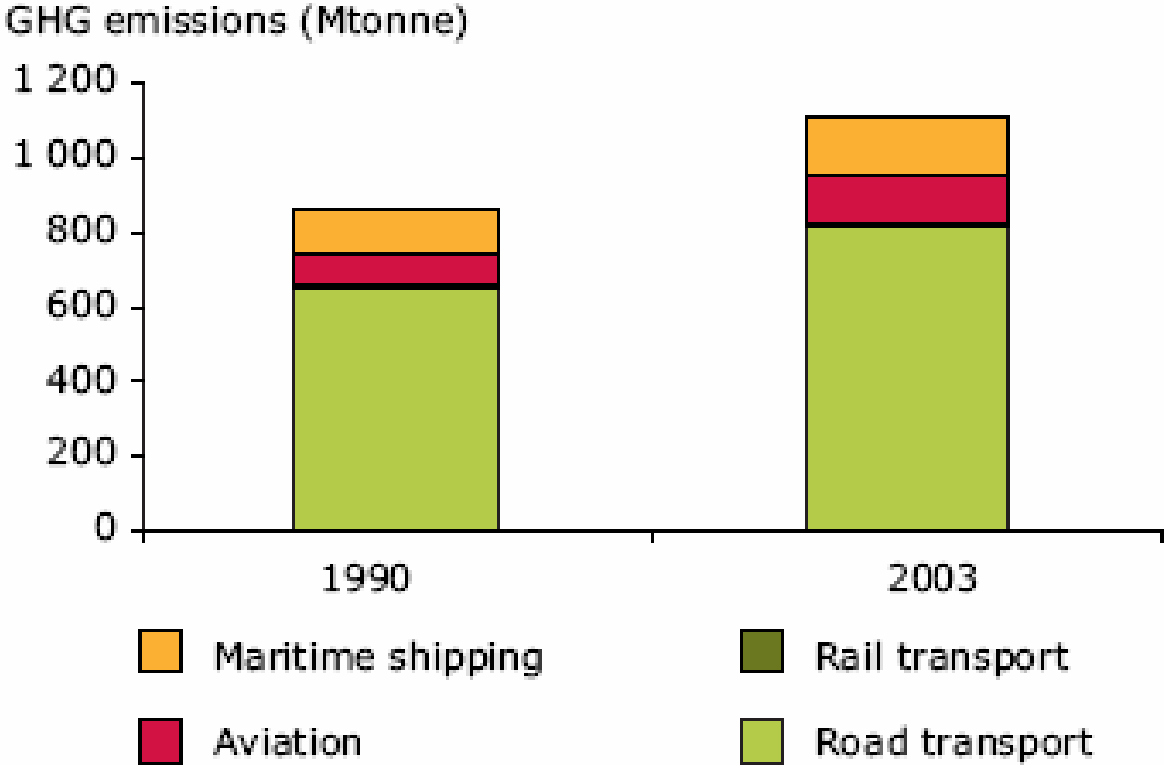
- **Climate change has moved to the top of the political agenda**
- **Transport is a major contributor of Greenhouse Gases (GHG): It accounts for roughly a quarter of the CO<sub>2</sub>-emissions in Europe and the OECD, whereof the major part originates from road transport**
- While most sectors could reduce their emissions over the past years, transport's emission have significantly increased
- Thus, transportation has increasingly moved into the focus of climate policy in order to take its responsibility
- Targets of the voluntary commitments of the German as well as the European automobile industry to reduce specific CO<sub>2</sub>-emissions of passenger cars (140 g CO<sub>2</sub>/km by 2008) will not be achieved
- The EU has announced to implement mandatory legislation in order to limit the average CO<sub>2</sub>-emissions of new cars to 130 g CO<sub>2</sub> per km

# Transport's Share of CO<sub>2</sub>-Emissions in the OECD



Source: OECD (2007)

# Transport's GHG-Emissions by Mode in EEA countries



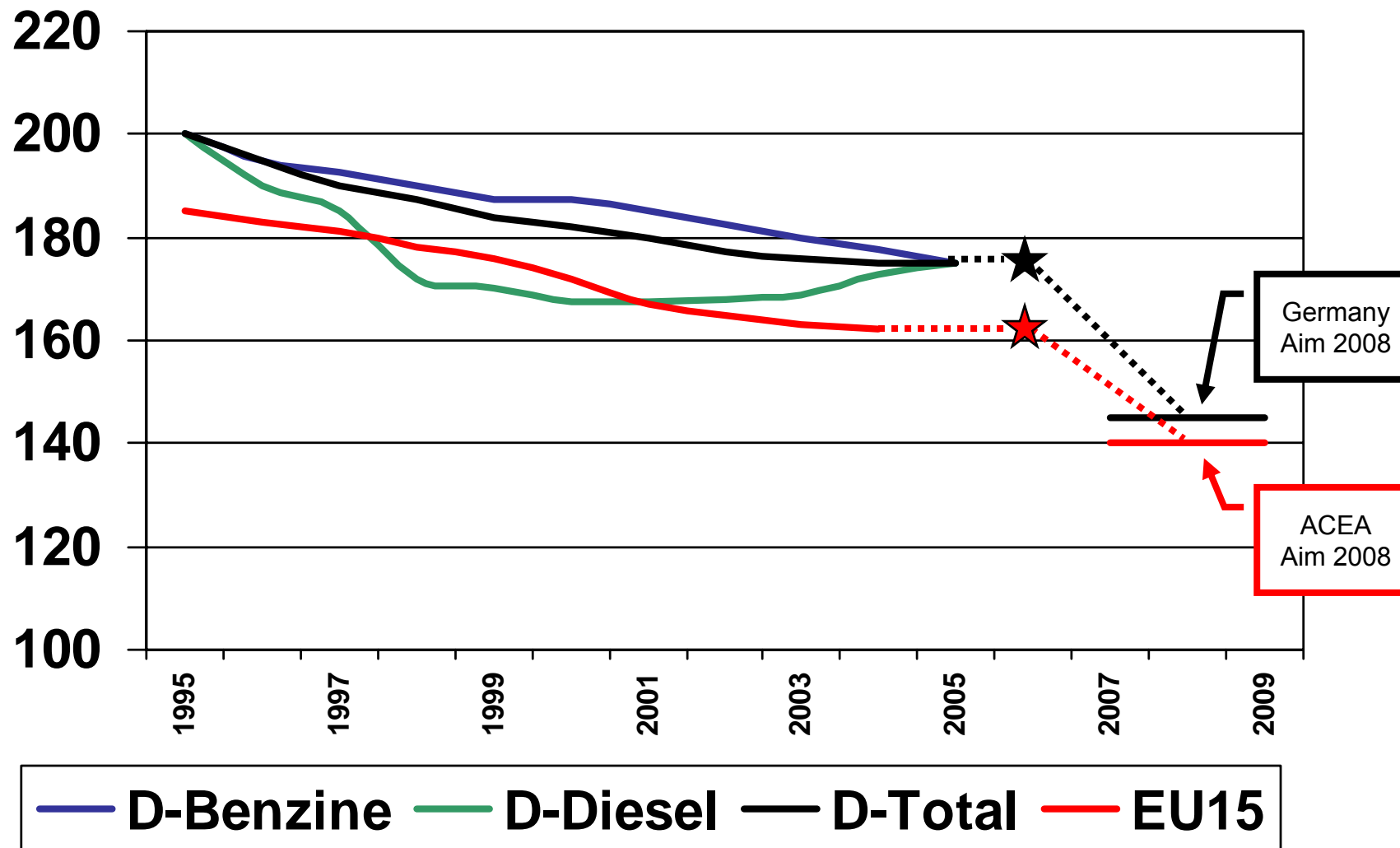
Source: EEA (2007)

# Introduction

---

- **Climate change has moved to the top of the political agenda**
- **Transport is a major contributor of Greenhouse Gases (GHG): It accounts for roughly a quarter of the CO<sub>2</sub>-emissions in Europe and the OECD, whereof the major part originates from road transport**
- **While most sectors could reduce their emissions over the past years, transport's emission have significantly increased**
- **Thus, transportation has increasingly moved into the focus of climate policy in order to take its responsibility**
- **Targets of the voluntary commitments of the European as well as the German automobile industry to reduce specific CO<sub>2</sub>-emissions of passenger cars will not be achieved**
- **The EU has announced to implement mandatory legislation in order to limit the average CO<sub>2</sub>-emissions of new cars to 130 g CO<sub>2</sub> per km**

## Specific CO<sub>2</sub> Emissions of Newly Registered Vehicles since 1995



# Introduction

---

- **Climate change has moved to the top of the political agenda**
- **Transport is a major contributor of Greenhouse Gases (GHG): It accounts for roughly a quarter of the CO<sub>2</sub>-emissions in Europe and the OECD, whereof the major part originates from road transport**
- **While most sectors could reduce their emissions over the past years, transport's emission have significantly increased**
- **Thus, transportation has increasingly moved into the focus of climate policy in order to take its responsibility**
- **Targets of the voluntary commitments of the European as well as the German automobile industry to reduce specific CO<sub>2</sub>-emissions of passenger cars will not be achieved**
- **The EU has announced to implement mandatory legislation in order to limit the average CO<sub>2</sub>-emissions of new cars to 130 g CO<sub>2</sub> per km**



# Agenda

---

**Introduction**

**Economic Rationale of Vehicle Emission Standards**

**Assessment Criteria**

**General Properties**

**Specific Issues of Implementation**

**Situation and Perspectives for Europe**

**Conclusion**

# Economic Rationale of Vehicle Emission Standards

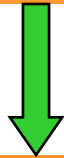
---

- **Vehicle emissions standards are a regulatory instrument that aims at**
  - Increasing fuel efficiency
  - Reduction of CO<sub>2</sub>-emissions
  - Reduction of oil dependency
  
- **Under optimal market conditions transmitted price signals (fuel taxes/emissions taxes) facilitate the achievement of the desired targets**
  
- **If market fails in giving the right incentives, investments in R&D for cleaner technologies and the early implementation of low-carbon technologies may be procrastinated**
  - Procrastinated current investments increase the future marginal abatement cost
  - Suboptimal intertemporal abatement path
  
- **Moreover, lacking political feasibility could hamper the implementation of a comprehensive carbon pricing scheme for the transport sector**
  - legal constraints, resistance by industry lobby groups or NGOs, „fairness“ argument“

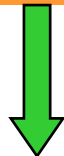
# Economic Rationale of Vehicle Emission Standards

---

Increase in fuel prices /  
emission taxes causes  
consumers to demand more  
fuel-efficient cars



Vehicle manufacturers  
anticipate this change in  
consumer demand



Thus, manufacturers invest  
in R&D and produce fuel  
efficient vehicles

Imperfect market conditions at each  
of these levels could impair the  
transmission of the price signals and  
may lead to suboptimal market  
development

# Economic Rationale of Vehicle Emission Standards

---

## Consumer:

- Uncertainty about future fuel prices
- Myopic foresight
  - **Consumer make irrational decisions: consumers do not take future fuel costs appropriately into account**
- Excessive discount rates
  - **Consumers (even non-myopic ones) discount future fuel savings of efficient vehicles at higher rates than the socially optimal discount rate**
    - lacking policy credibility impacts fuel expectations, resale

## Manufacturers

- Uncertainty about future demand and prospective climate policy (credibility problem)
- Managers aim at short time profit maximization in order to increase own income instead of long-term optimization
- Spill-overs / positive externalities of innovations
  - **If know-how and resulting benefits of “green” innovations disperse without adequate compensation, such investments will be hampered**

# Agenda

---

**Introduction**

**Economic Rationale of Vehicle Emission Standards**

**Assessment Criteria**

**General Properties**

**Specific Issues of Implementation**

**Situation and Perspectives for Europe**

**Conclusion**

# Assessment Criteria

---

## Economic Efficiency

- **Static efficiency**

- Achievement of a given reduction target at least abatement costs. i.e. equalization of the marginal abatement costs at all emission sources

- **Transaction costs**

- Costs of implementation and enforcement of the climate policy measure

- **Side effects**

- Externalities of emission reduction measures, i.e. costs and benefits that are not directly related to the abatement of CO<sub>2</sub>-emission (e.g. local pollution, congestion, urban livability, etc.)

- **Dynamic efficiency**

- Provision of incentives to invest in innovations for low carbon technologies
- R&D investments reduce prospective abatement costs in order to meet an intertemporally optimal abatement path

# Assessment Criteria

---

## Environmental effectiveness

- **Extent of absolute emission reduction, precision of emission control**

## Substitution and Leakage

- **Changes in CO<sub>2</sub>-emissions levels outside the covered scope caused by the respective policy measure**
- **Example: Potential relocation of energy intensive industries outside the ETS**

## Distributional Effects

- **Incidence of cost (and benefits) of climate change policy within the covered economies as well as between industrialized, emerging, and developing countries**

## Political Feasibility

- **Legal constraints**
- **resistance by industry lobby groups or NGOs, „fairness“ argument“**

# Agenda

---

**Introduction**

**Economic Rationale of Vehicle Emission Standards**

**Assessment Criteria**

**General Properties**

**Specific Issues of Implementation**

**Situation and Perspectives for Europe**

**Conclusion**



# General Properties of Vehicle Emission Standards

---

## Static Efficiency

- **Vehicle emission standards cannot bring about static efficient results**
  - This would require the assignment of individual standards that equalize the marginal abatement costs for each vehicle model
  - Regulatory bodies do not have information about the characteristics of the respective abatement costs functions

## Transaction costs

- **TC are related to the concrete design, but they are expected to be manageable**

## Side effects

- **Potentially positive effect on local pollutant due to fewer fuel combustion**
- **Possibly negative effect on congestion (rebound effect)**
- **Impact on safety is unclear - influencing variables: changed vehicle weight, more traffic**

## Dynamic efficiency

- **Incentive or rather obligation to increase fuel efficiency**
- **However, concrete design is crucial for the dynamic efficiency**

# General Properties of Vehicle Emission Standards

---

## Substitution and Leakage

- Leakage is of minor importance due to narrow scope for substitution

## Distributional effects

- The pass-through of additional production and R&D costs to consumers depends on the price elasticity of automobile supply and demand
- The distribution of costs between manufacturers depends on the design details (reference parameter)

## Political feasibility

- Crucially depended on the implementation details

## Environmental effectiveness

- Vehicle emission standards are capable of inducing significant emission reductions
- However, a major criticism of vehicle emissions standards is their insufficient precision in emission control
- Dependent on the implementation details even the CO<sub>2</sub>-emissions per vehicle kilometer are not precisely controllable

# General Properties of Vehicle Emission Standards

---

(Unweighted) Vehicle Emission Standard:

$$VES^{Fleet} = \frac{\sum_i \left[ \left( \frac{CO_2}{km} \right)_i^{VES} \cdot X_i \right]}{\sum_i X_i}$$

$i=1, \dots, n$  Vehicle model

# General Properties of Vehicle Emission Standards

Actual absolute emissions of the fleet:

$$E = \sum_i \left[ \left( \left( \frac{CO_2}{km} \right)_i^{VES} + \varepsilon_i \right) \cdot X_i \cdot km_i \right] + E^{old}$$

subject to uncertainty

$i=1, \dots, n$  Vehicle models

$X_i$  Sold vehicles of model type  $i$

$km_i$  Specific Mileage of model type  $i$

$\varepsilon_i$  Deviation of actual emissions per km from measured emissions per km (due to driving behaviour, peripheral components, congestion, etc) for model type  $i$

$E^{old}$  Emissions of the existing old fleet

# General Properties of Vehicle Emission Standards

Actual average fleet emissions per km:

$$VES^{act} = \sum_i \left[ \left( \left( \frac{CO_2}{km} \right)_i^{VES} + \varepsilon_i \right) \cdot \underbrace{\frac{X_i \cdot km_i}{\sum_i (X_i \cdot km_i)}}_{\text{Weighting factor}} \right]$$

subject to uncertainty
Weighting factor

$i=1, \dots, n$  Vehicle models

$X_i$  Sold vehicles of model type  $i$

$km_i$  Specific Mileage of model type  $i$

$\varepsilon_i$  Deviation of actual emissions per km from measured emissions per km (due to driving behaviour, peripheral components, congestion, etc) for model type  $i$

# Agenda

---

**Introduction**

**Economic Rationale of Vehicle Emission Standards**

**Assessment Criteria**

**General Properties**

**Specific Issues of Implementation**

**Situation and Perspectives for Europe**

**Conclusion**

# Specific Issues of Implementation

---

## Level of Compliance

- **Car**
  - No flexibility, no offsetting, excessive costs due to unequal abatement costs
- **Industry**
  - Failure of voluntary commitments by the car manufacturers has shown the ineffectiveness of common targets for the entire industry
- **Manufacturers should be the point of regulation**
  - Clearly assigned responsibility, flexibility through bubbling

## Definition of the standard

- **Uniform standards**
- **Performance-based standards**
- **Tradable standards**

# Specific Issues of Implementation

---

## Uniform Standards

- **Each manufacturer has to comply individually with the uniform standard of 130 g CO<sub>2</sub> / km average fleet emissions**
- **Economically inefficient as marginal abatement costs of meeting the standard differ significantly between manufacturers**
  - Realistically, uniform standards are not achievable by all manufacturers at reasonable costs
  - Excessive costs to manufacturers of luxury and/or high-performance cars
- **No incentives for producers of small cars to reduce their emissions further after achieving the emission standard**
- **Politically not feasible within the EU as especially manufacturers from the UK and Germany would suffer from uniform standards**



# Specific Issues of Implementation

---

- **Performance-based standards relate the specific emission target of a vehicle to a certain reference parameters**
- **The parameter should refer to the reduction costs and the utility provided by the vehicle**
- **Most countries having vehicle emission standards employ such performance based standards**
- **Risk of missing the targeted emission standard according to a race towards the reference parameter**
- **Potential reference parameters are:**
  - Engine Displacement
  - Rated Power Output
  - Curb Weight
  - Shadow Area
  - Vehicle Volume
  - Interior Volume

# Specific Issues of Implementation

---

- **Engine displacement / rated power output**

- Closely correlated to emission intensity
- Statically efficient as high-performance cars have higher marginal abatement costs
- As baseline increases with the engine displacement / rated power output, no incentives for downsizing are provided
- Weak political feasibility due to undesired distributional effect: Implicit subsidy for high performance cars

- **Curb Weight**

- Tight correlation to emission intensity
- High static efficiency
- Weight reduction as a major lever for the reduction of emission intensity
- Curb weight as reference parameter provides counterproductive incentives to increase vehicle weight

- **Shadow Area (“Footprint”)**

- Positive, but weaker correlation to emission intensity
- Less vulnerable to adjustments of vehicle design in order to boost the baseline due to technical and consumer demand reasons
- Most appropriate reference parameter: Best compromise in the trade-off between static efficiency and dynamic efficiency

# Specific Issues of Implementation

---

## Tradable Standards

- **Emission credits are generate for cars undercutting the respective baseline**
- **Manufacturers whose average CO<sub>2</sub>-emissions per km exceed the standard can buy credits from manufacturers emitting below the standard**
- **Static efficiency is given as all manufacturers will adjust their fleets until the marginal abatements costs equal the credit price**
- **Dynamically efficient, because all manufacturers benefit from efficiency improvements**
  - However, dynamic efficiency may decrease according to the choice of the reference parameter in case of a performance-based baseline
- **Distributive effects depend on the baseline definition**
- **Small number of actors in the credit market facilitates the risk of strategic behavior**
- **A lower and an upper boundary of the credit price ensures or alternatively a semi-open link to the ETS could prevent the abuse of market power in the credit market;**

# Agenda

---

**Introduction**

**Economic Rationale of Vehicle Emission Standards**

**Assessment Criteria**

**General Properties**

**Specific Issues of Implementation**

**Situation and Perspectives for Europe**

**Conclusion**

# Situation and Perspectives for Europe

---

## Background

- After failure of the voluntary agreements of ACEA, JAMA, KAMA, the mandatory legislation on vehicles CO<sub>2</sub>-emissions were announced
- In average 130 g CO<sub>2</sub> / km have to be achieved by new cars; supplementary measures should provide an additional reduction of 10 g.

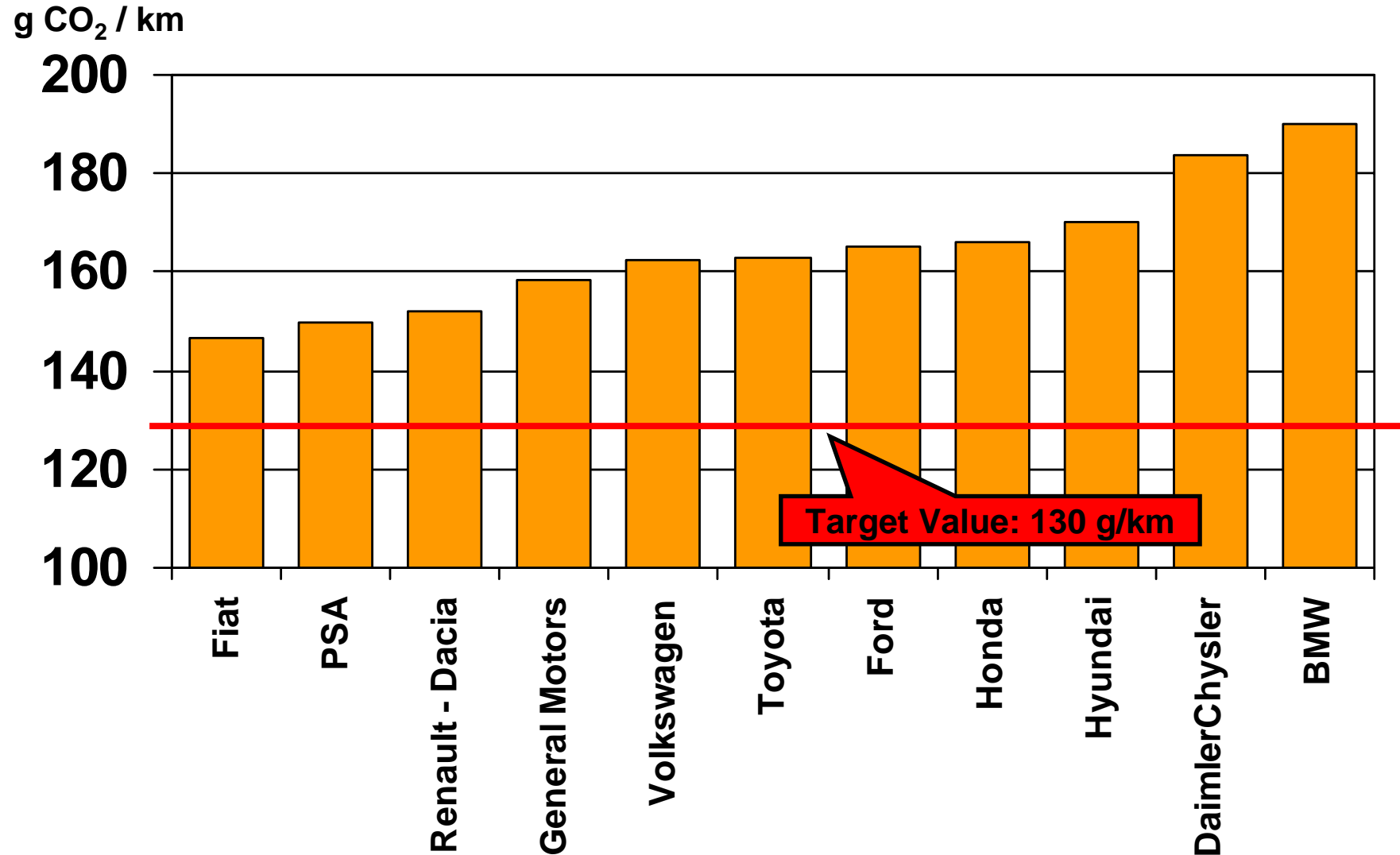
## Positions

- French and Italian manufacturers propose an uniform standard
- Manufacturers from Germany and the UK prefer the weight based approach
- EP's environment committee has proposed a closed-market mechanism with tradable carbon allowances

## Prospects

- A uniform standard is very unlikely as the current average emissions of suppliers in the European automobile market differ significantly
- The currently most probable implementation option seem to be the weight-based or the footprint-based approach

## Average CO<sub>2</sub>-Emission per Vehicle-kilometre (2006)



# Situation and Perspectives for Europe

---

## Background

- After failure of the voluntary agreements of ACEA, JAMA, KAMA, the mandatory legislation on vehicles CO<sub>2</sub>-emissions were announced
- In average 130 g CO<sub>2</sub> / km have to be achieved by new cars; supplementary measures should provide an additional reduction of 10 g.

## Positions

- French and Italian Manufacturers propose an uniform standard
- Manufacturers from Germany and the UK prefer the weight based approach
- EP's environment committee has proposed a closed-market mechanism with tradable carbon allowances

## Prospects

- A uniform standard is very unlikely as the current average emissions of suppliers in the European automobile market differ significantly
- The currently most probable implementation option seem to be the weight-based or the footprint-based approach

# Agenda

---

**Introduction**

**Economic Rationale of Vehicle Emission Standards**

**Assessment Criteria**

**General Properties**

**Specific Issues of Implementation**

**Situation and Perspectives for Europe**

**Conclusion**



# Conclusions

---

- **Transportation is a major contributor to climate change and its emissions are still growing**
- **Thus, the transport sector has to take its climate change responsibility**
- **Price signals (fuel prices) have shown limited effectiveness in improving fuel efficiency and reducing CO<sub>2</sub>-emissions from road transport**
  - myopic foresight, high discount rates, etc.
- **Vehicle emission standards are capable of reducing CO<sub>2</sub>-emissions from road transport, but do not provide precise emission control**
- **Definition of the reference parameter for performance-based regulation is the crucial design issue**
  - As European vehicle emissions standards are subject to political decision based on national interests, which may lead to inadequate decision providing counterproductive
  - Trade-off between static efficiency and dynamic efficiency
- **Tradable vehicle standards provide the greatest flexibility to market participants**
  - They seem to be the most cost efficient implementation option
  - Unintended incentives can be avoided through non-performance-based baselines
  - A lower and an upper boundary of the credit price ensures incentives for continuous efficiency improvements and prevents the abuse of market power in the credit market

# Conclusions

---

- **Alternative policy measures to correct myopic foresight in the automobile market: CO<sub>2</sub>-dependent purchase/ownership taxes (possibly with prepayment) and improved labeling (amendment of Directive 1999/94/EC)**
- **However, all these approaches do not conform with the polluter-pays-principle**
  
- **Vehicle emission standards can only be a complementary instrument**
- **The concrete implementation details matter**
- **The focus of climate policy for the transport sector has to set on a consistent carbon pricing scheme**

The End...

---

**Thank you very much for  
your attention!**

**The floor is open for  
discussions...**